

# Post-Covid re-opening in **Luxury Hotels**

*A focus on*  
**Venice, Florence, Rome, Milan**

July 9<sup>th</sup>, 2020

**THRENDS®**  
Tourism & Hospitality Analytics

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# Summary

**44%**

of all luxury properties in  
**Venice, Florence, Rome and Milan** are  
**closed** as of today

**58%**

of all luxury properties in **Milan** are  
**closed** as of today

**29%**

of closed hotels in luxury will  
**re-open not earlier than September 1<sup>st</sup>**

This short focus provides a picture of the status  
«**open/closed**» of all luxury hotels in Venice, Florence,  
Rome and Milan, updated as of July 9<sup>th</sup> 2020.

Based on web research and database analysis we found that  
**44% of all luxury property are still closed.**

This figure gets close to **60% in Milan.**





As of today, **29% of all closed luxury properties will  
open later than September 1<sup>st</sup>.**

We record there is no significant difference of view between  
branded and independent hotels.

The major reason for managers and brands to decide to  
postpone opening properties is clearly the very relevant role  
that international demand plays for such segment in such  
destinations: **89% of all bed-nights spent in the luxury  
tier in Florence are generated by foreign tourists. 85%  
in Venice.**

The unclear situation about long-haul travel restrictions, the  
inability to plan for USA, Russia, Canada, UK travellers and  
the generally uncertain situation of flights scheduling is  
**hardly beating the luxury segment for the 4 Italian  
capitals of art & business tourism.**

# The four sisters of LUXURY HOSPITALITY: Venice, Florence, Rome & Milan – June 9<sup>th</sup> 2020

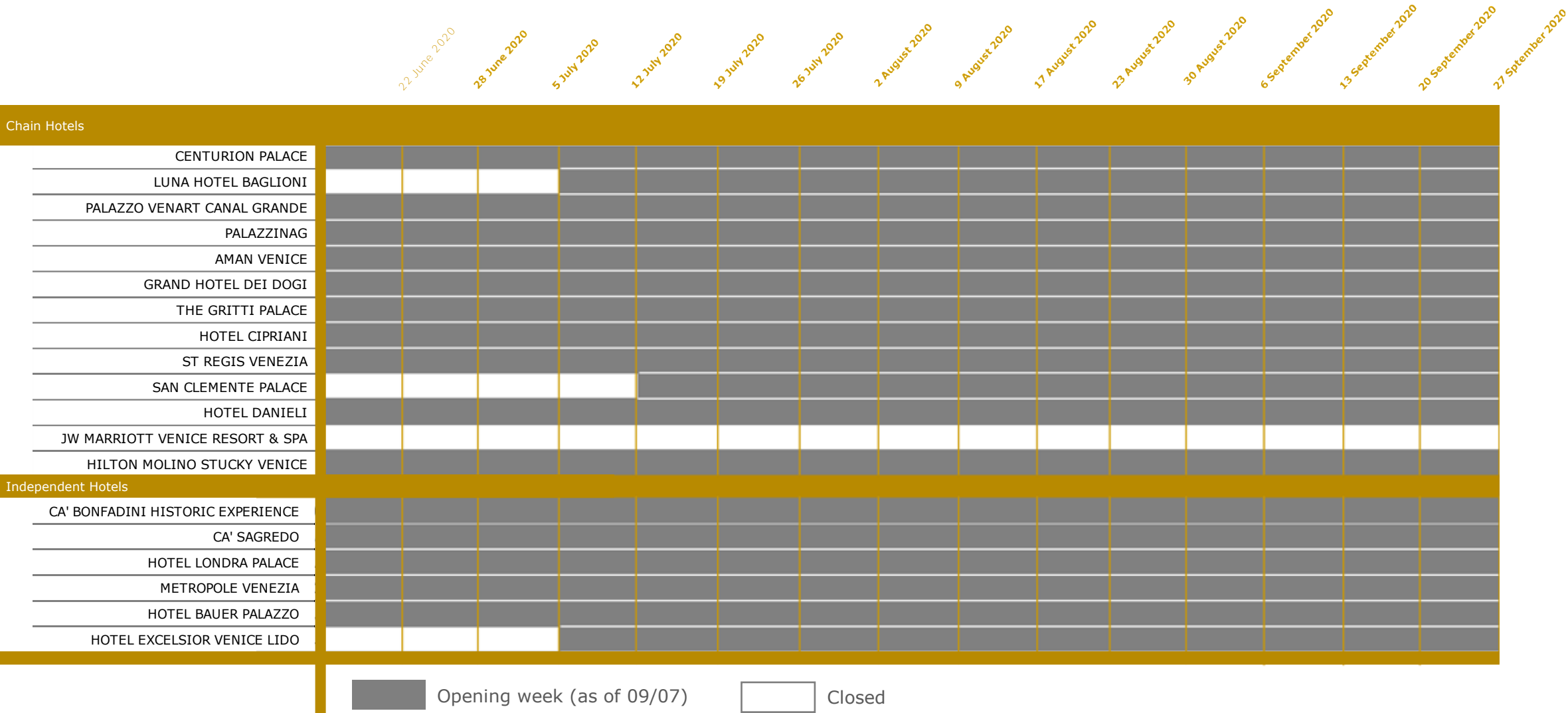
The luxury segment	International demand vs total <sup>1</sup>	Luxury Hotels vs total supply in destination <sup>1</sup>	Number of Branded rooms <sup>2</sup>	Branded rooms vs total rooms <sup>3</sup>
 VENICE	85%	4.8%	1,657	70%
 FLORENCE	89%	4.9%	929	81%
 ROME	84%	3.7%	3,885	71%
 MILAN	83%	5.0%	2,183	71%

Notes:

1. Based on 2018 and 2019 data, depending on the destination
2. Branded rooms in luxury considered for this report: excluding hotels with less than 10 rooms .
3. Branded supply 2020, overall supply 2018. Branded hotels are here considered if sized over 10 rooms



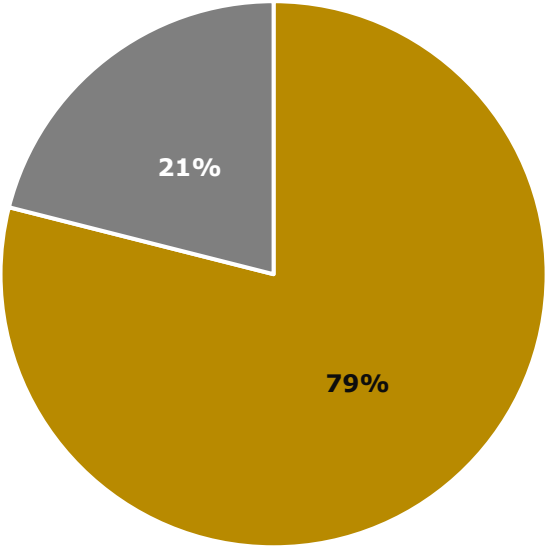
# Venice, Chain and Independent Hotels



# Venice

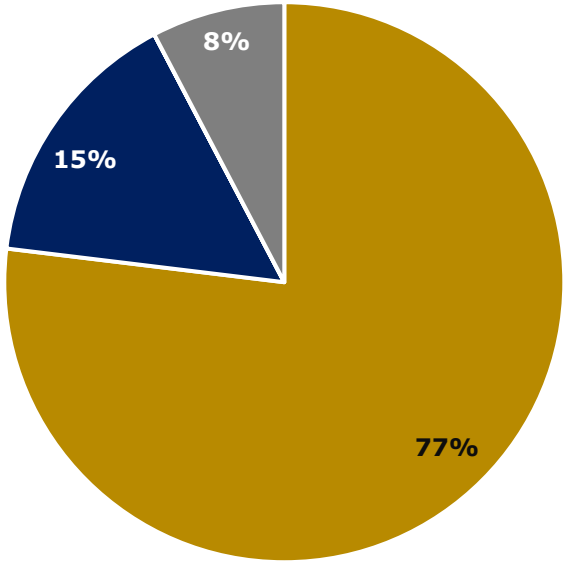
**Overall Post-Covid  
Operating Status  
(As of 09/07)**

- Open Hotels
- Closed Hotels



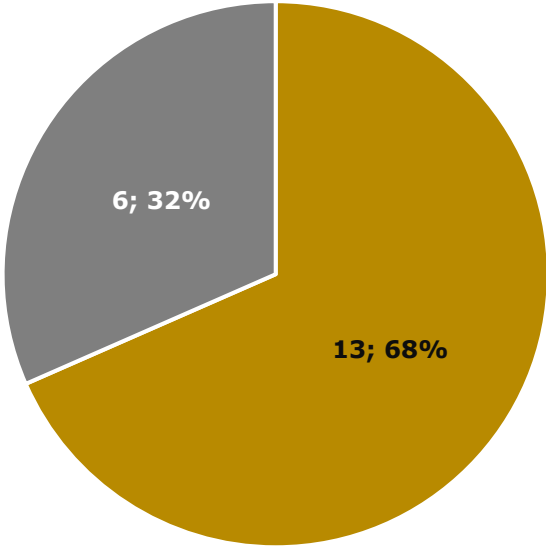
**Chain Hotels  
Re-opening Period**

- Open
- Opening after 10 Jul
- Unkown



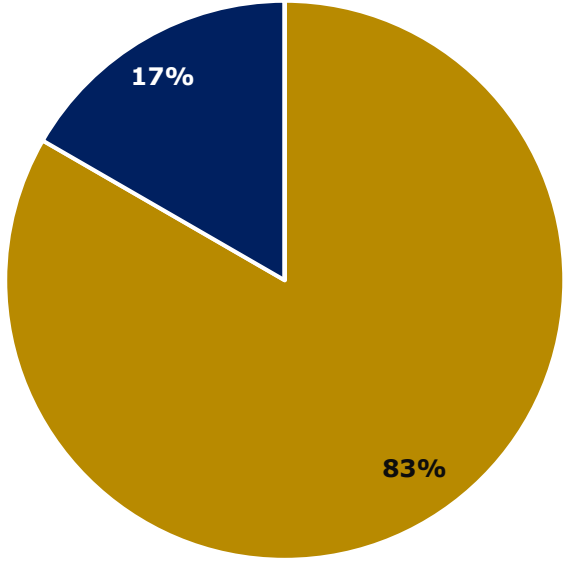
**Chain Hotels  
Distribution in  
Luxury**

- Chain Hotels
- Independent Hotels



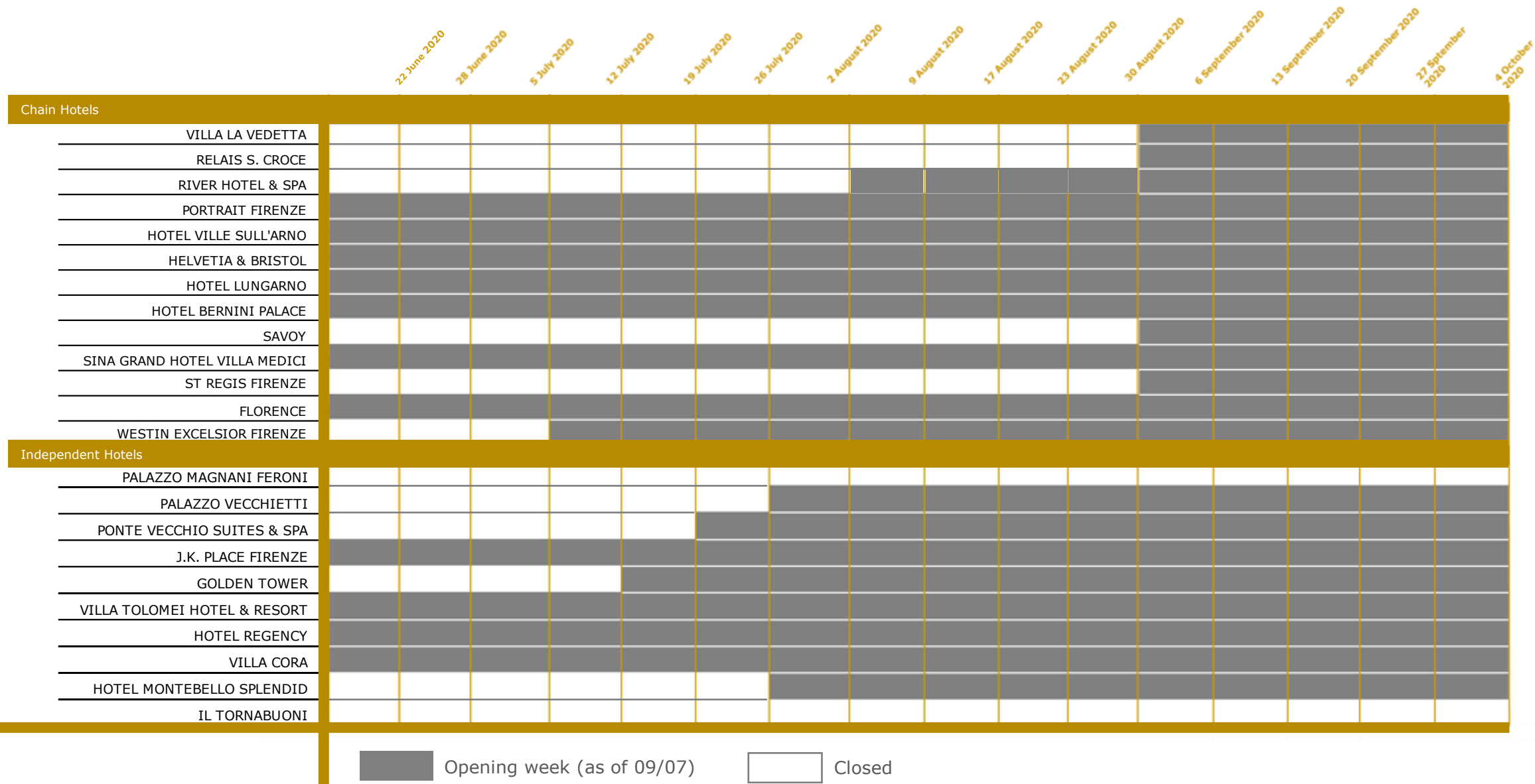
**Independent Hotels  
Re-opening Period**

- Open
- Opening after 10 Jul





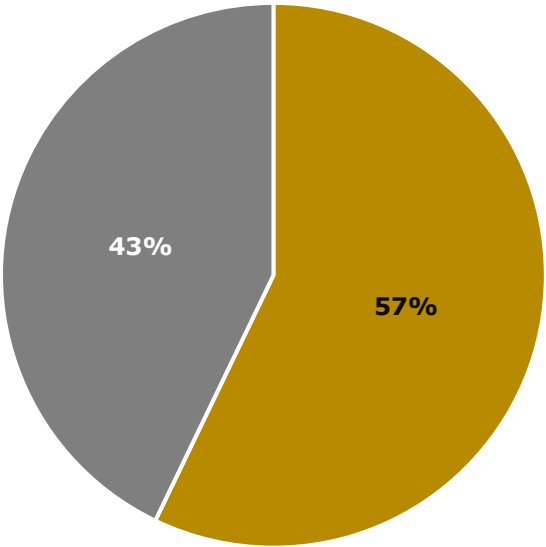
# Florence, Chain and Independent Hotels



# Florence

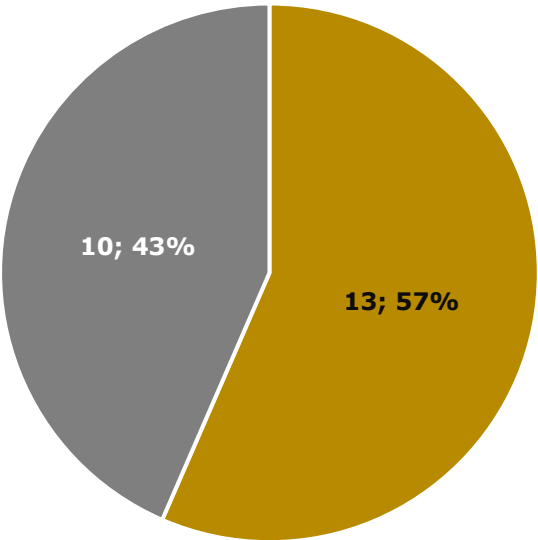
**Overall Post-Covid  
Operating Status  
(As of 09/07)**

- Open Hotels
- Closed Hotels



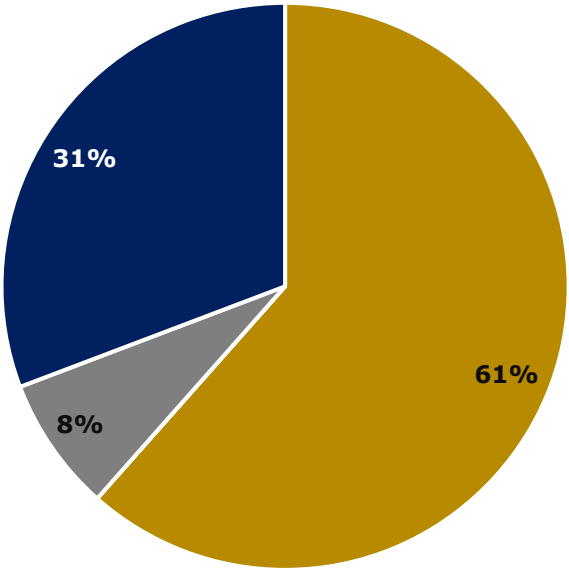
**Chain Hotels  
Distribution in  
Luxury**

- Chain Hotels
- Independent Hotels



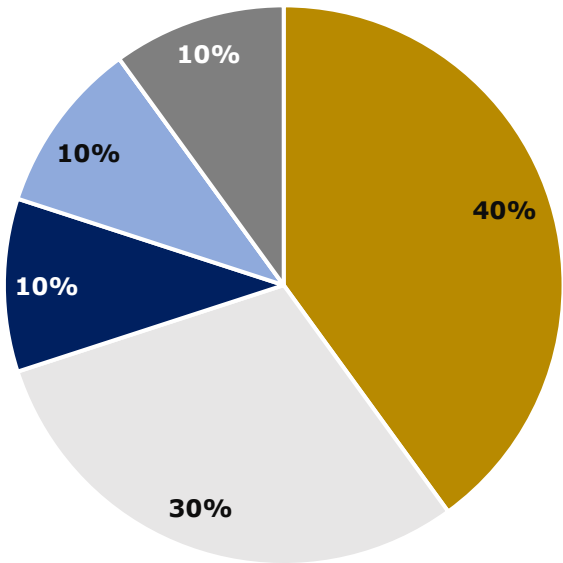
**Chain Hotels  
Re-opening Period**

- Open
- Opening after 1 Aug
- Opening after 1 Sep

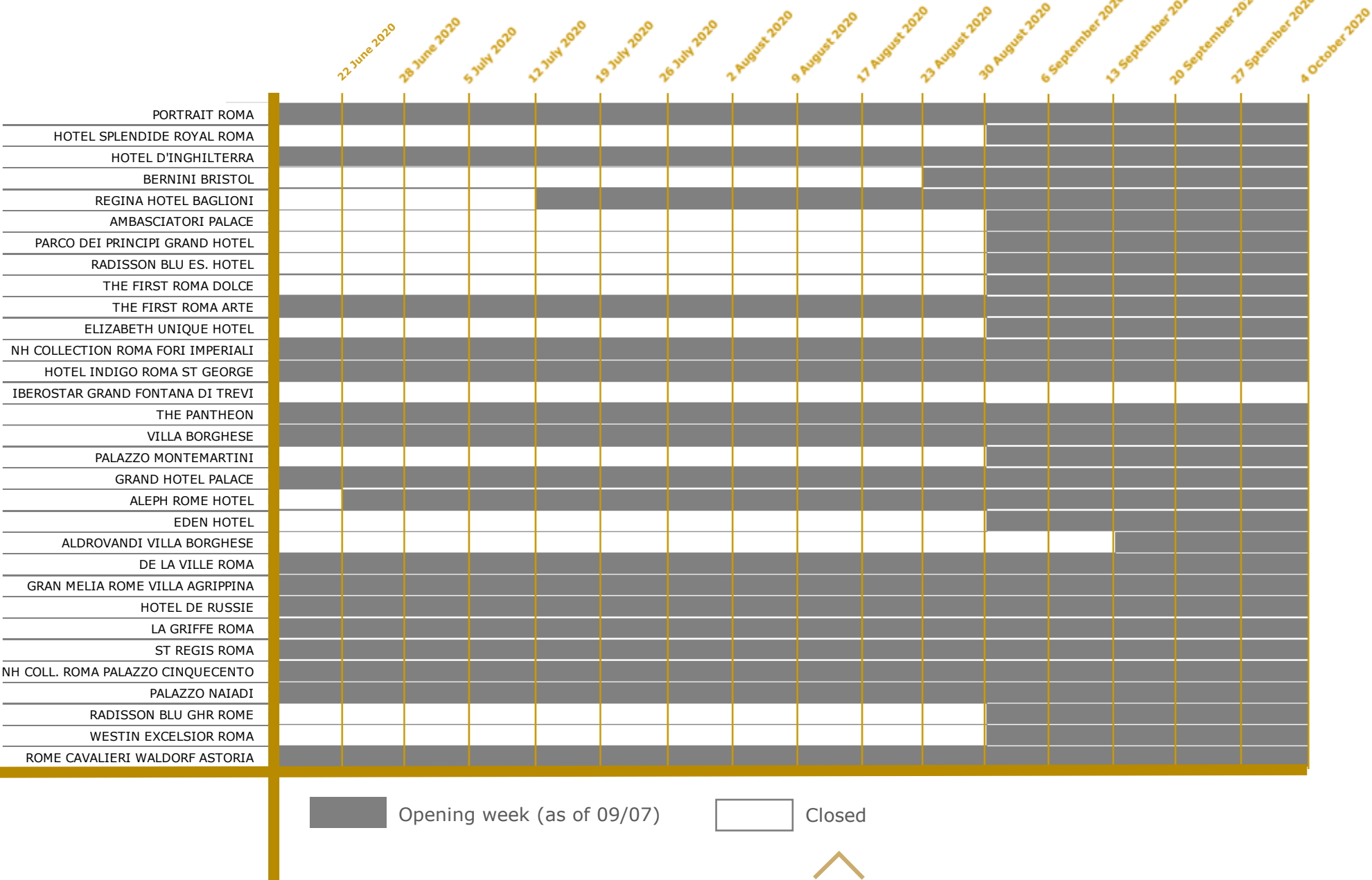


**Independent Hotels  
Re-opening Period**

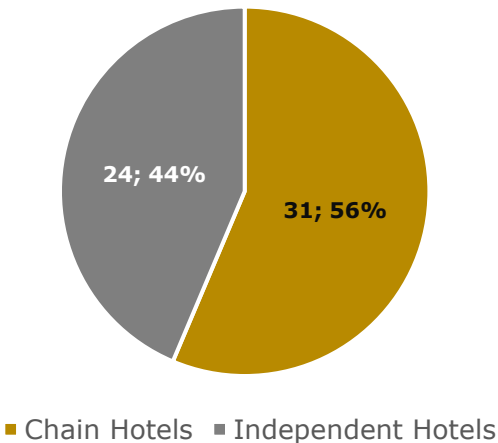
- Open
- Opening after 10 Jul
- Opening after 1 Aug
- Opening after 1 Sep
- Unkown



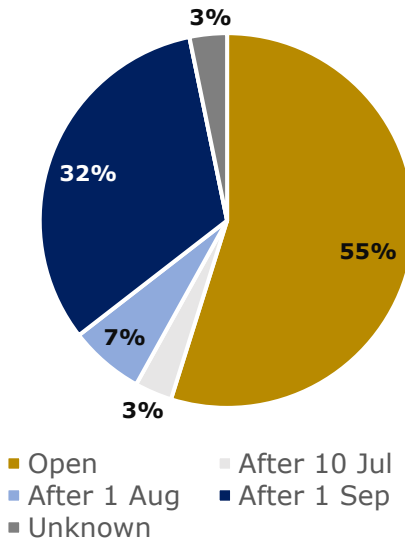
# Rome, Chain Hotels



Chain Hotels Distribution in Luxury

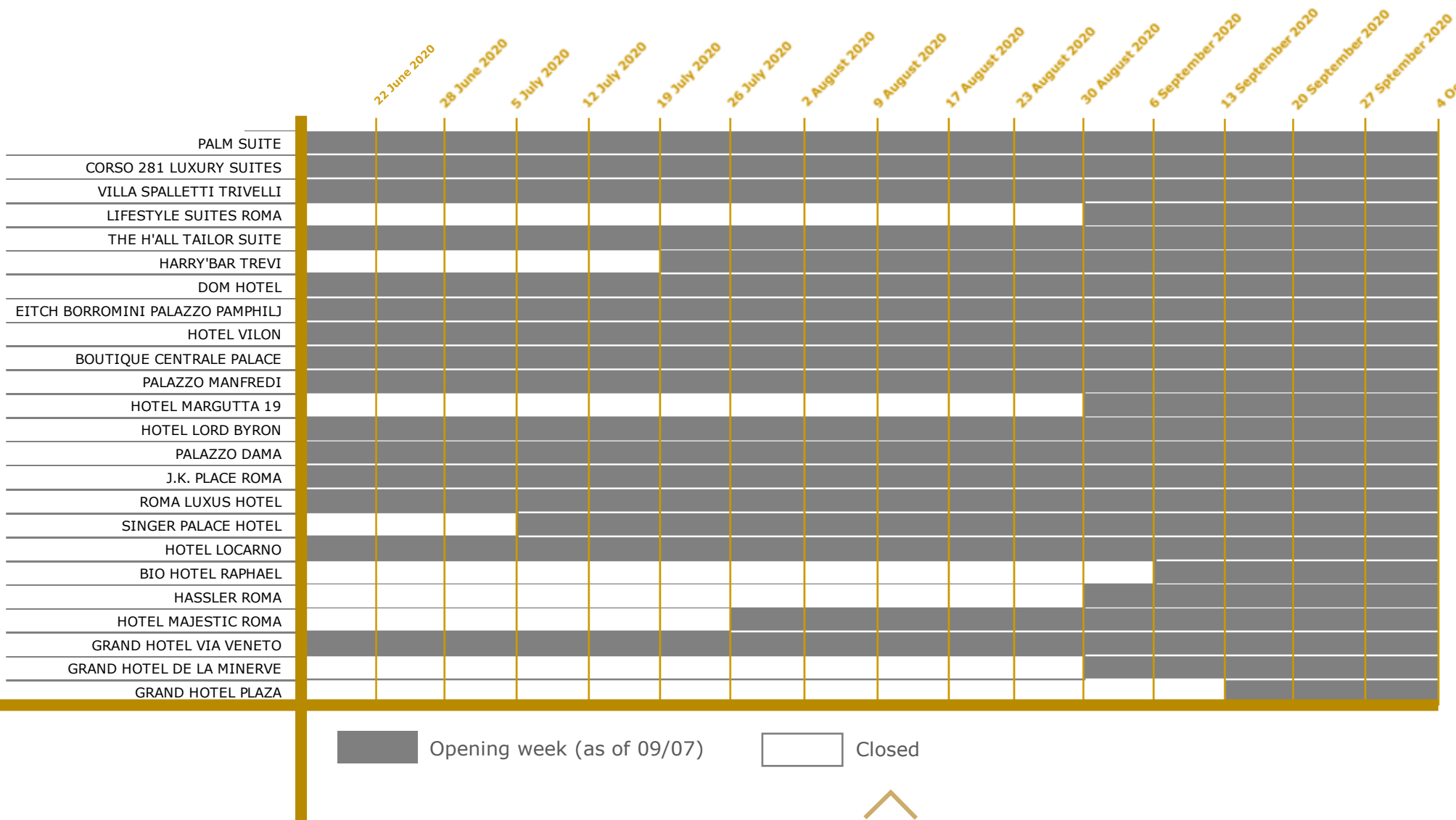


Chain Hotels Re-opening Period

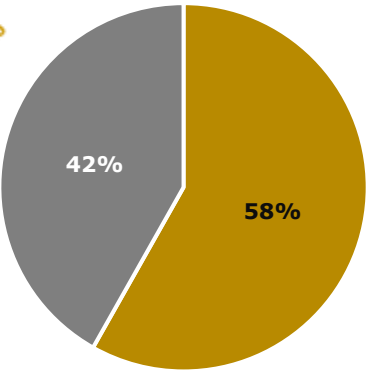




# Rome, Independent Hotels

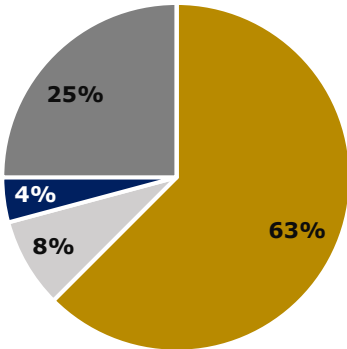


Overall Post-Covid Operating Status (As of 09/07)



■ Open Hotels ■ Closed Hotels

Independent Hotels Re-opening Period



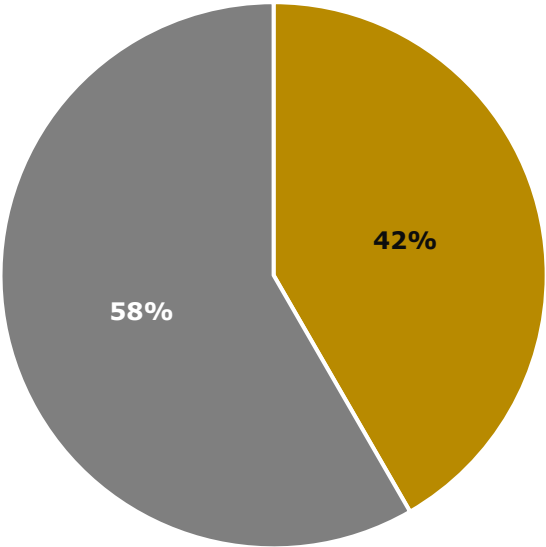
■ Open ■ After 10 Jul ■ After 1 Aug ■ After 1 Sep

# Milan, Chain and Independent Hotels



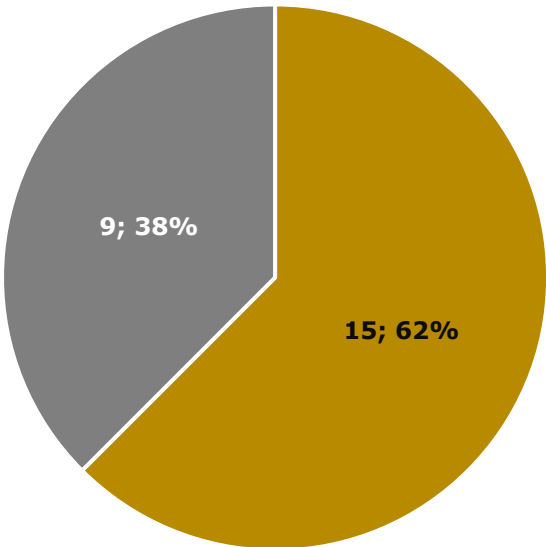
Overall Post-Covid  
Operating Status  
(As of 09/07)

- Open Hotels
- Closed Hotels



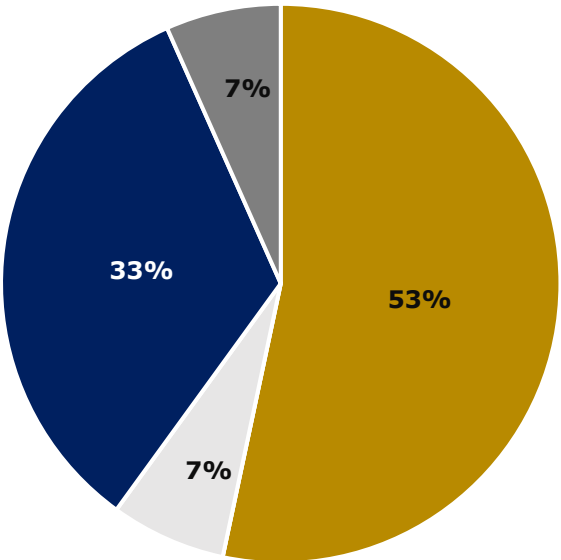
Chain Hotels  
Distribution in  
Luxury

- Chain Hotels
- Independent Hotels



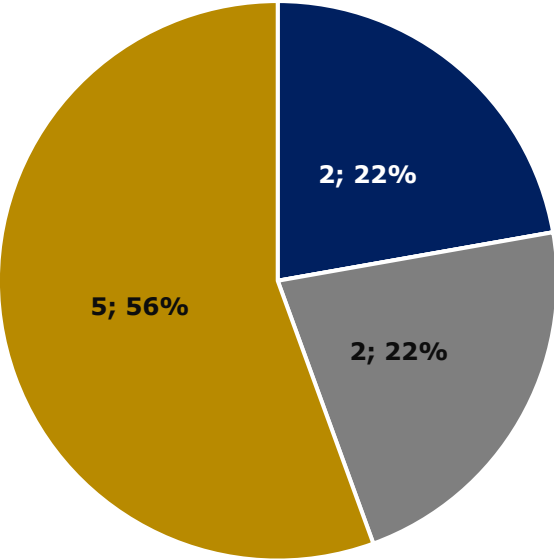
Chain Hotels  
Re-opening Period

- Open
- Opening after 1 Aug
- Opening after 1 Sep
- Opening after 30 Sep



Independent Hotels  
Re-opening Period

- Open
- Opening after 1 Aug
- Opening after 1 Sep



# Source & Methodology

## Data on hotels' status (open / closed)

We have surfed the web, using the hotel booking engine of each hotel and double-checked with Booking.com and Google Hotels, to infer on the hotel status, for each property included in the analysis. Hotels which declared no availability for an entire week were recorded as "closed" for the relative period.

We have not reported on hotels (independent or branded) whose size is lower than 10 rooms, to obtain a more reliable picture of the phenomenon.

## Official supply and demand data

All data on the supply and demand for hotels are ISTAT data or were retrieved on the respective tourism data platform for each destination. Figures may be based on 2018 or 2019 depending on the last available data.

## Brands data

Data on brands and hotel chains were obtained through the use of own proprietary database. Information were last updated on March 2020 or later.



**Giorgio Ribaudo**, Research coordination



**Alessandro Casolla**, Market research



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THRENDS' report «On the end of social distancing for tourism in Italy», dated May 12th, 2020.



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